



KGC Development & Growth

Welcome to the Fall 2020 edition of our newsletter, and Happy Thanksgiving! When we sat down last February to write the content for our Spring newsletter, we spoke of growth and opportunity. None of us could have anticipated what lay ahead in 2020, nor the challenges that it would bring.

By virtue of our geographic diversity, the KGC Team was already set up for remote work and, with data security protocols already in place, the transition for us, at least in our business lives, was seamless. Our key disruption was the opportunity for face-time with clients, an important aspect of our relationship-building activities.

Many of our clients did not have it so easy and faced the onerous task of finding new ways of adapting and adjusting – some that they'll probably keep, others that they will discard, eventually.

Despite the challenges of this year, and as we approach Thanksgiving, we believe we still have much to be thankful for in the present environment.

From our homes to yours, we wish you a very happy and healthy Thanksgiving with your family and friends. What things are you thankful for this Thanksgiving?

Hot Topics

While most of the world has discussed COVID-19 throughout this year, the burning issue within the Canadian Construction Industry continues to be that of **Lien Reform, Prompt Payment & Adjudication** – and there has been significant change.

The **PMI-SAC Southern Alberta Chapter** is hosting an Online Panel Discussion Webinar to address the topic.

Event Date: October 1st - 11:00 a.m. - 12:30 p.m. MDT.

The Canadian Construction Industry is now undergoing significant change with lien act reform and the introduction of prompt payment and adjudication both provincially and federally. These changes, meant to improve the payment process and provide more efficient handling of construction disputes during the life of a building project, will drive wholesale project management and administrative cultural change to the industry stakeholders.

This session, hosted by PMI-SAC, will provide the history of prompt payment and adjudication in Canada, how it works, and the stakeholder challenges it faces during implementation. The Ontario model, its constraints and risks, will be discussed as it is now provincial law.

This informative three-person moderated panel will provide business executives, project managers and construction industry personnel insight into global trends, and the Canadian developments currently underway, that will have industry-wide commercial and legal implications on a host of payment and dispute resolution issues.

Mr. Glenn Ackerley, of WeirFoulds LLP, Mr. Roy McPhail of Almitra Consulting Inc. and Mr. Paul Winfield of KGC Consulting will address the latest developments from across the construction industry, including a question and answer period at the end of the panel discussion. International lessons learned from the UK and Australian models will also be discussed at some length. Ms. Adrianna Worman of Calgary-based Goodfellow & Schuettlaw will moderate the discussion.

Registration for this event is free. Register here. An optional donation opportunity will be available to support the local Food Bank.



What's in the News at KGC

In addition to KGC's ongoing business in Alberta and British Columbia, business continues to grow in the Province of Ontario with recent successes in the industrial, residential, and long-term care industries. These attainments have resulted from business development activities directed towards building relationships with legal entities and operating companies, and from the offering of services tailored to our clients' needs.

KGC has also expanded its resources with experienced consultants in the Toronto area to serve these new clients. In addition to Tony Pavlovec, introduced in an earlier Newsletter, KGC has now added Paul Winfield, featured below. Tony and Paul will continue to be involved with the provision of expert services for KGC's new projects in Ontario.



KGC Stars

KGC Stars deliver services that exceed expectations and drive project success.



Meet another KGC expert

KGC is pleased to introduce the most recent addition to our roster of resident experts:

Paul Winfield, LL.B (Hons), BVC Senior Consultant

Paul's career as expert witness and contracts, claims & commercial specialist spans over 33 years in a broad field of industries, including: real estate, pipelines, process plants, airports, rail, civil engineering and nuclear. He has represented a variety of owners and contractors in contract management and claims identification, and has assisted counsel in the preparation, presentation and negotiation of claims in various ADR forums worldwide.

Paul's experience includes commercial and project strategy management with responsibility for projects up to \$1BN. He has also provided management insight and support at both bid and project delivery levels in P3/PFI environments, representing companies both at site and in an executive level. Paul has extensive experience on a variety of bespoke and standard form contracts including CCDC, FIDIC, NEC, ICE and JCT.

KGC Clients



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lawyers

MLT AIKINS

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